

# Achievement: Unlocked

## Designing a Compelling Security Awareness Program

Bob Rudis (@hrbrmstr)  
Liberty Mutual

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# The Goal:

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Create an awareness program that is:



# The Goal:

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Create an awareness program that is:

- ❖ Creative

# The Goal:

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Create an awareness program that is:

- ❖ Creative
- ❖ Compelling



# The Goal:

---

Create an awareness program that is:

- ❖ Creative
- ❖ Compelling
- ❖ Continuous

# The Goal:

---

Create an awareness program that is:

- ❖ Creative
- ❖ Compelling
- ❖ Continuous
- ❖ Customized



# SECURITY AWARENESS

PLAY



# SECURITY AWARENESS

## HD

PLAY



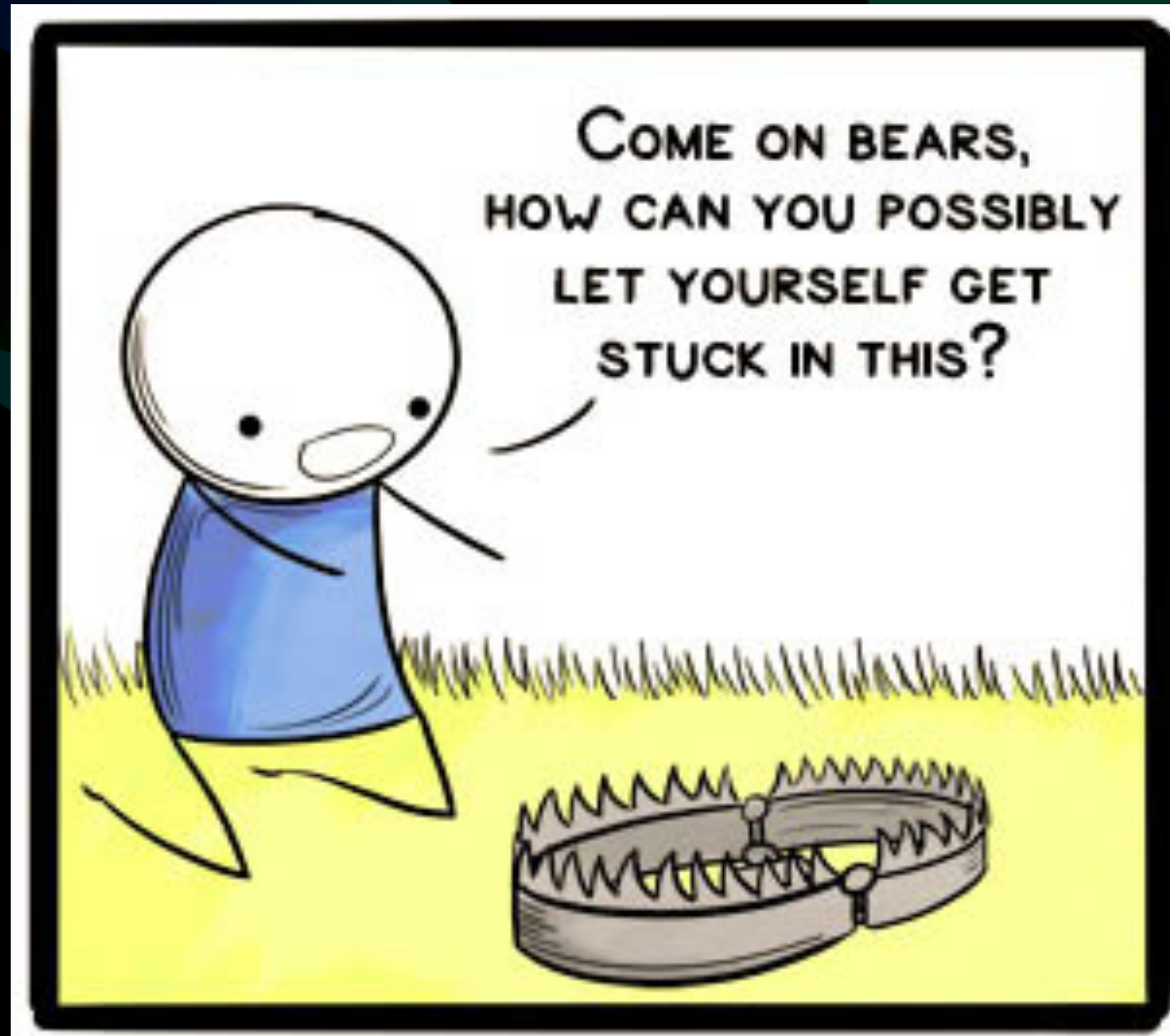




**MICE SHOULD BE ASHAMED  
OF GETTING CAUGHT OFF GUARD BY  
SOMETHING SO OBVIOUS.**



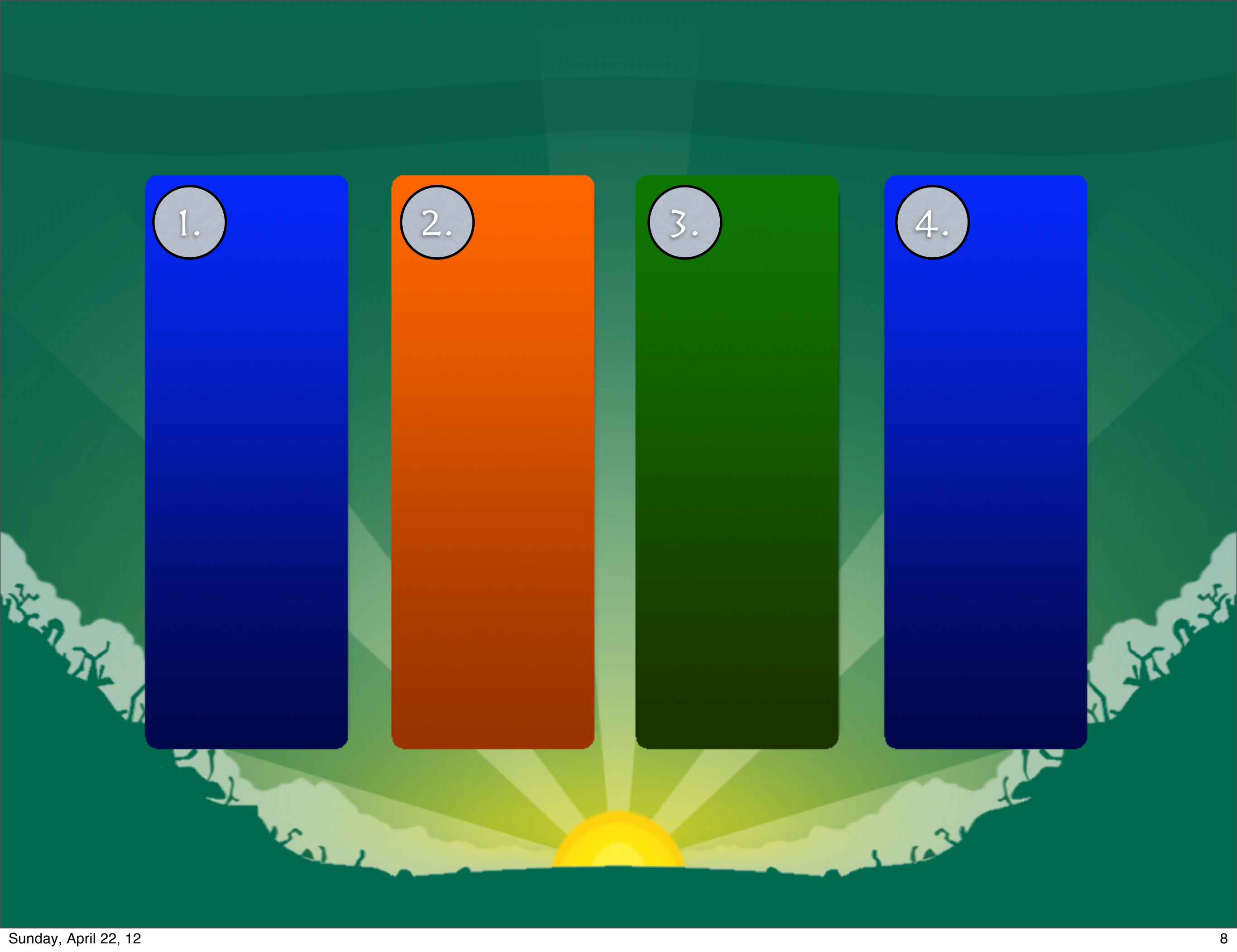






<http://buttersafe.com/2011/01/27/traps/>





1.

**CREATIVE**

2.

3.

4.















# Computer Based Training (CBT)

The background of the slide features a stylized, abstract design. A large, semi-circular rainbow arches across the upper right portion of the frame, with colors transitioning from dark blue at the top to yellow and orange at the bottom. Below the rainbow, a dark silhouette of a city skyline is visible against a black background. The overall aesthetic is modern and digital.

# Computer Based Training (CBT)

**== NECESSARY EVIL**



# Computer Based Training (CBT)

**== NECESSARY EVIL**

☒ **Achievement Unlocked**

The background features a stylized, abstract design. A large, multi-colored arc, resembling a rainbow or a sunset, spans the upper right portion of the frame. The colors transition from dark blue and green on the left to bright yellow and orange on the right. Below this arc, a dark silhouette of a city skyline is visible, with various building shapes. The overall composition is modern and graphic.

# Make It Quick



The background features a stylized, abstract design. A large, multi-colored arc, resembling a rainbow, spans the upper right portion of the frame. The colors transition from dark blue on the left, through teal and green, to a warm orange and yellow on the right. Below this arc, a dark silhouette of a city skyline with various building shapes is visible against a black background. The overall aesthetic is modern and graphic.

# Ditch The Stock









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www.shutterstock.com · 46793158









**@MaximumYin**

The background features a stylized rainbow with a color gradient from dark blue at the top to yellow at the bottom. Below the rainbow, there are black silhouettes of several people standing with their arms raised in a celebratory gesture. The overall scene is set against a dark background.

**Everyone used in training materials had  
1 - 10 direct inquiries**



The background features a stylized, abstract illustration. A large, multi-colored arc, resembling a rainbow or a sunset, dominates the right side of the frame. The colors transition from dark blue at the top to green, then yellow, and finally orange at the bottom. To the left of this arc, there is a dark silhouette of a city skyline with several pointed peaks. The overall composition is set against a dark, almost black, background.

# Lose The Slides



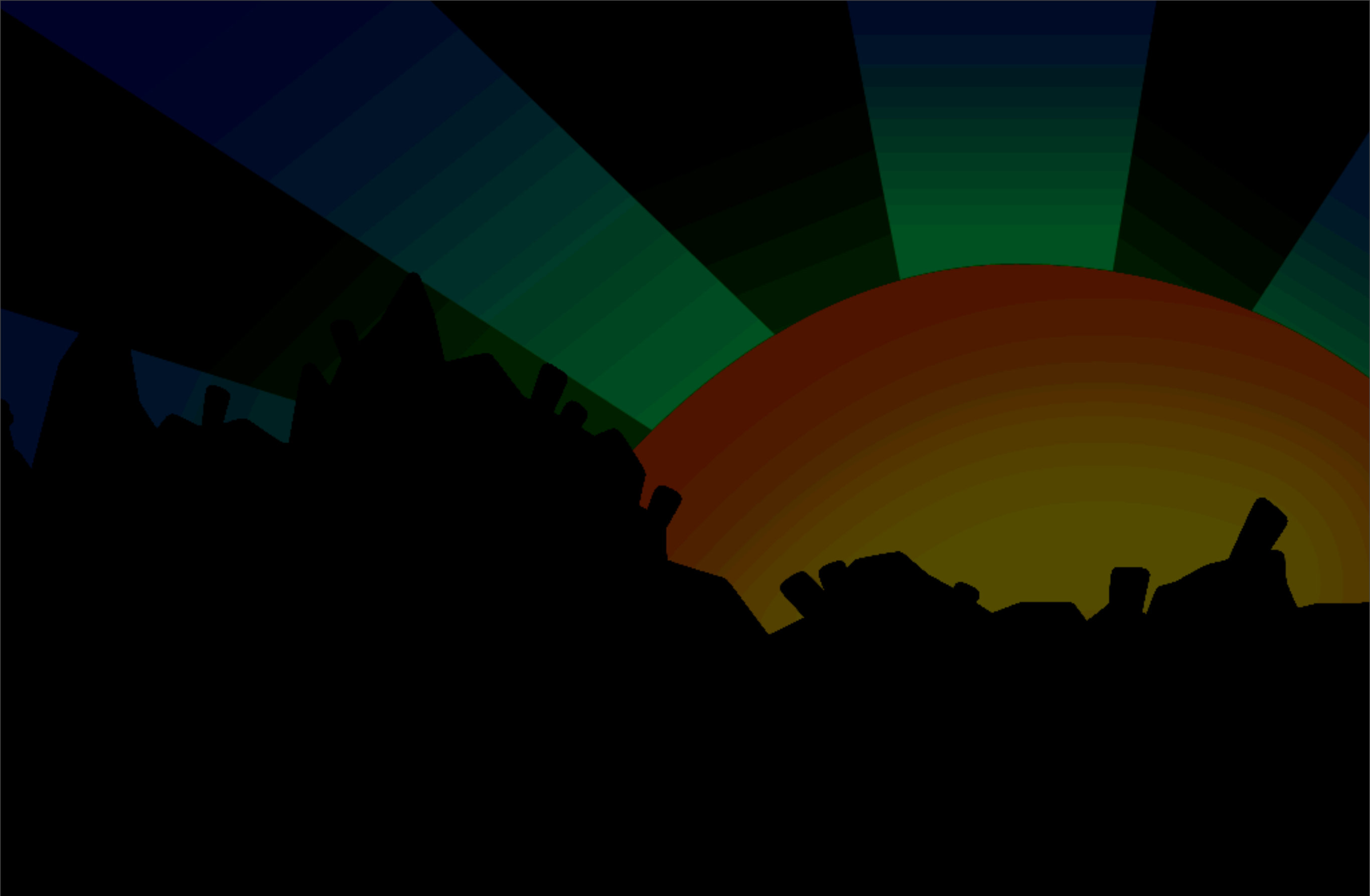


# **Information Security Policy**


## **Data Classification**

### **Handling NPPI Data**






<https://wiki.internet2.edu/confluence/pages/viewpageattachments.action?pageId=17854>



COMPUTER AND NETWORK  
SECURITY  
TASK FORCE

## Introduction

- All administrative data and information are University resources. They are owned by the University and are shared as appropriate to meet the needs of the University and its various constituencies.
- This University maintains administrative computing resources, including data and information, that are essential to performing University business. These are University assets over which the University has both rights and obligations to manage, secure, protect, and control.




COMPUTER AND NETWORK  
SECURITY  
TASK FORCE

## Reasons for this Policy

**The reason for this policy is to provide procedures for accessing data, and to protect the data from unauthorized access, misuse or damage to computer assets.**

The goals for these policy statements are as follows:

- To assure employees access to relevant data they need to conduct University business;
- To prevent unauthorized access to systems, data, facilities, and networks; and
- To prevent any misuse of, or damage to, computer assets or data.



COMPUTER AND NETWORK  
SECURITY  
TASK FORCE

## Scope

- This policy applies to administrative computing resources regardless of where they reside. It requires that members of the University



COMPUTER AND NETWORK  
SECURITY  
TASK FORCE

## Who Should Know This Policy?

- President
- Provost
- All others with access to University IT Resources
- Business Office Staff

<https://wiki.internet2.edu/confluence/pages/viewpageattachments.action?pageId=17854>



<https://wiki.internet2.edu/commitments.action?pageId=17854>









**Over 10,000 (25%) Played  
*At Least Once***





**Over 10,000 (25%) Played  
*At Least Once***

**One Person Played over *15 times***

1.

**CREATIVE**

2.

3.

4.

1.

**CREATIVE**



2.

**COMPELLING**

3.

4.

The background features a stylized, abstract design. A large, multi-colored arc, resembling a rainbow or a sunset, dominates the upper right portion of the frame. The colors transition from dark blue at the top to green, then yellow, and finally to a dark brown at the bottom. Below this arc, a black silhouette of a city skyline is visible, with various building shapes. The overall composition is dark and moody, with the bright colors of the arc providing a focal point.

# Start The Presses







## Recognize Social Engineering

### What is Social Engineering?

*Social Engineering* is an attempt to access sensitive or private information through e-mail or telephone communication. Social Engineers are "people hackers" who will prey on traits of human nature, such as fear, politeness, or helpfulness, to trick people into revealing sensitive information or do something that weakens security or is against policy.

### How Can You Recognize It?

If something doesn't feel right, it could be a clue. Often, someone attempting a Social Engineering attack will:



- avoid providing his/her contact information
- seem to be in an extreme rush for information
- drop a lot of names to establish credibility or authority
- pressure you for information
- make small mistakes, such as mispronouncing names
- ask peculiar questions about things they should already know
- instruct you to visit an external Web site or enter computer commands



## Resist Social Engineering Attacks!



### DON'T:

- disclose personal or company information without verifying the identity of the recipient and whether they are authorized to have that information. *(Use a publicly available source to verify contact information. Keep in mind that caller ID is NOT a reliable means of verifying a caller.)*
- share your password.



### BE WARY:

- of unsolicited phone calls or email messages from individuals asking about employees or other internal information.
- of individuals who ask you to visit external Web sites, download or execute files, or change computer system settings.
- of telephone surveys. *(Even better, decline to participate.)*



### DO:

- trust your instincts.
- learn and understand information security policies.
- refer a suspicious call or e-mail to your manager or supervisor.
- ask questions if a request seems suspicious.





# **25% Increase In Reports Of Phishing/Social Engineering To Incident Response**


The background features a stylized, abstract design. A large, semi-circular rainbow with a color gradient from dark red at the top to yellow at the bottom is positioned on the right side. To the left of the rainbow, there is a dark silhouette of a city skyline with several pointed peaks. The upper portion of the background is composed of several diagonal bands of color, including dark blue, teal, and green, set against a black background.

# All Cameras On



An LG monitor is shown against a dark background with colorful geometric shapes. The monitor's screen displays the text "Your Message Here" in a large, bold, yellow font. The LG logo is visible on the bottom bezel of the monitor.

**Your Message Here**



**20% Reduction  
(Observed By Officers)  
In Physical Security Policy Violations**

The background features a stylized rainbow arching over a dark silhouette of a crowd of people. The rainbow has a color gradient from dark blue at the top to yellow at the bottom. The crowd is represented by a jagged black line. The overall scene is set against a dark background with some blue and green rays emanating from behind the rainbow.

# Incentivize Participation













**(Contact @jaforest)**



# Dazzle With Demos





# • FireSheep Live Demo







- **FireSheep Live Demo**
- **Phishing & Zero Day Demo For Sr Execs**





- **FireSheep Live Demo**
- **Phishing & Zero Day Demo For Sr Execs**
- **SQL Injection Live Demo For Developers**







# **45% Increase In Reports Of Phishing By Sr Management To Incident Response**



**45% Increase In Reports Of  
Phishing By Sr Management To  
Incident Response**

***(Including External Campaigns)***



The background features a stylized rainbow arching over a dark silhouette of a crowd of people. The rainbow transitions from dark blue on the left to green in the middle and yellow-orange on the right. The crowd is represented by a jagged black line at the bottom.

# **12 Requests To Perform Demos For Enterprise-wide Departments**







**All Demos Are Recorded And  
Made Available Via Internal  
“YouTube” Service**

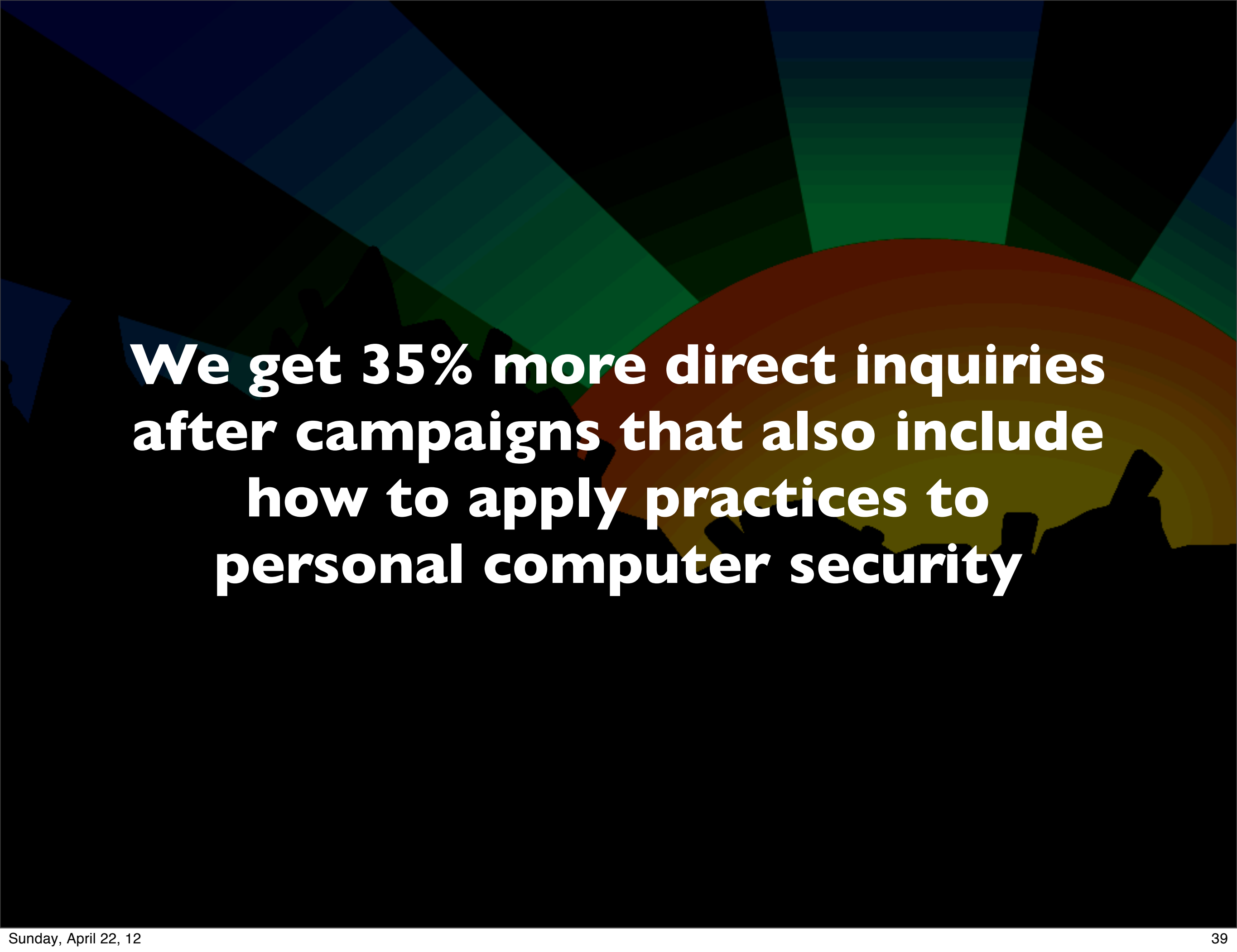


# Make It Personal









**We get 35% more direct inquiries  
after campaigns that also include  
how to apply practices to  
personal computer security**

1.

CREATIVE

2.

COMPELLING

3.

4.





1. CREATIVE

2. COMPELLING

3. CONTINUOUS

4.





**One yearly CBT is not enough**

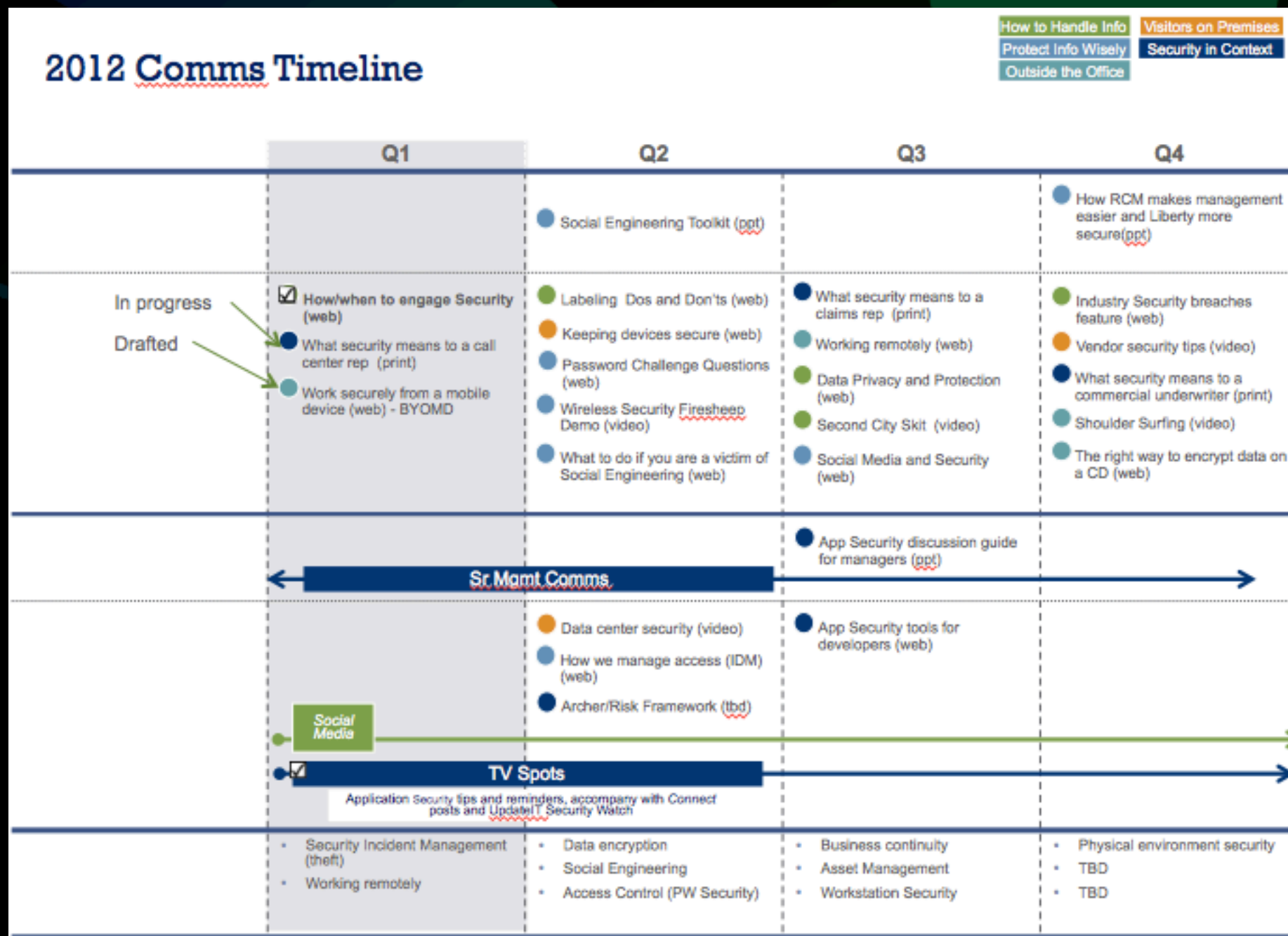
# Pick straightforward main themes

(Example)

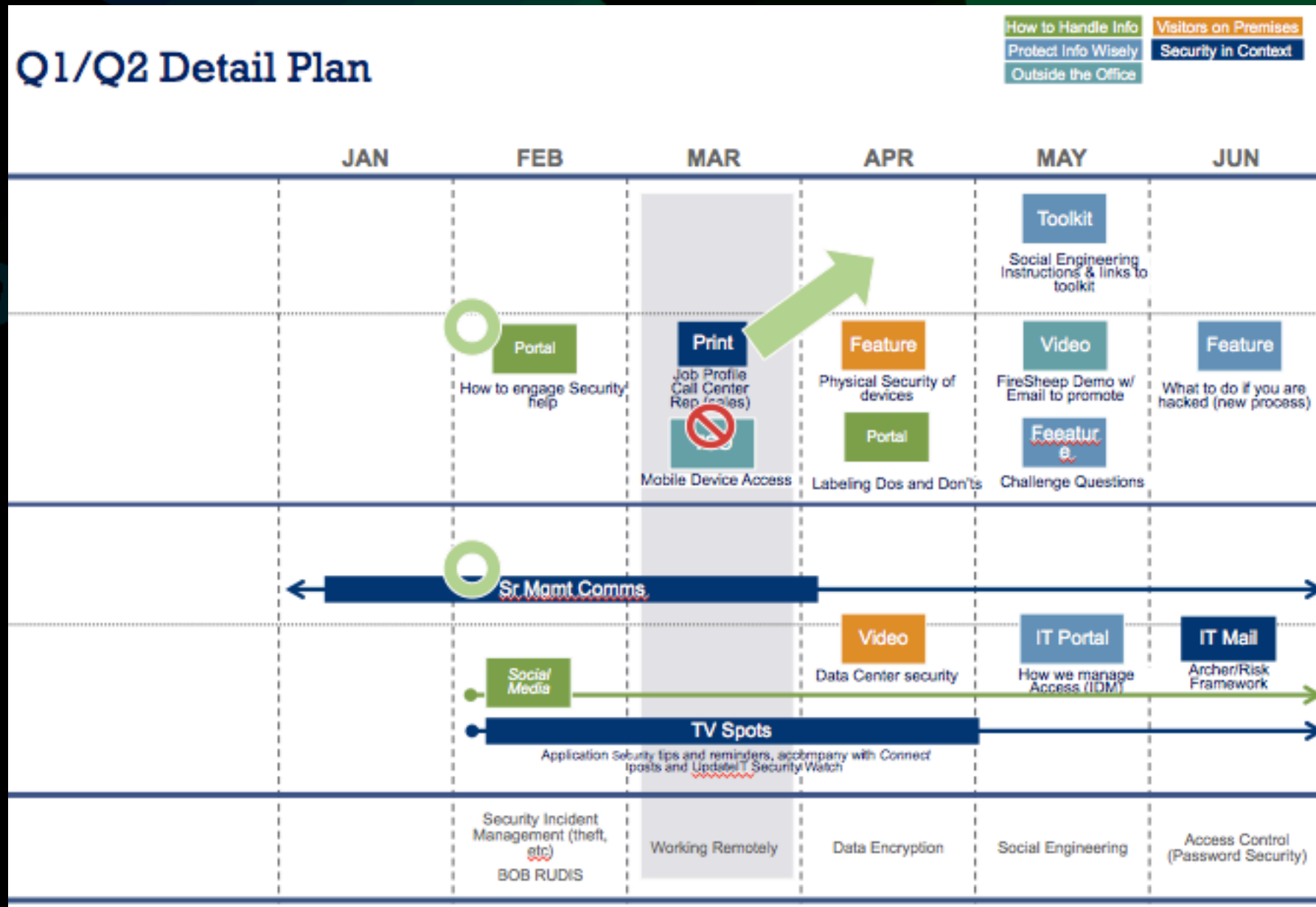
How to Handle Information  
Protect Information Wisely  
“Outside the Office”  
“Visitors on Premises”  
Security in Context



# Plan At A High Level Quarterly



# Drill Down In Monthly Plans



# Utilize Every Medium

E-mail (mass / targeted)

Internal Social Media

Internal Web Portal (IT/Enterprise-wide) Long-form

Internal Web Portal Snippets (“3 Things”)

Company Newsletter

Distributed TV Screens

Video-on-Demand

Department Meetings

# Align With Popular Efforts

## Cyber-Security Awareness Month (October)

[http://www.dhs.gov/files/programs/gc\\_1158611596104.shtm](http://www.dhs.gov/files/programs/gc_1158611596104.shtm)

## OUCH (Monthly)

<https://www.securingthehuman.org/resources/newsletters/ouch>

NPR/PRI  
(Morning Edition/ATC/Marketplace)



1. CREATIVE

2. COMPELLING

3. CONTINUOUS

4.

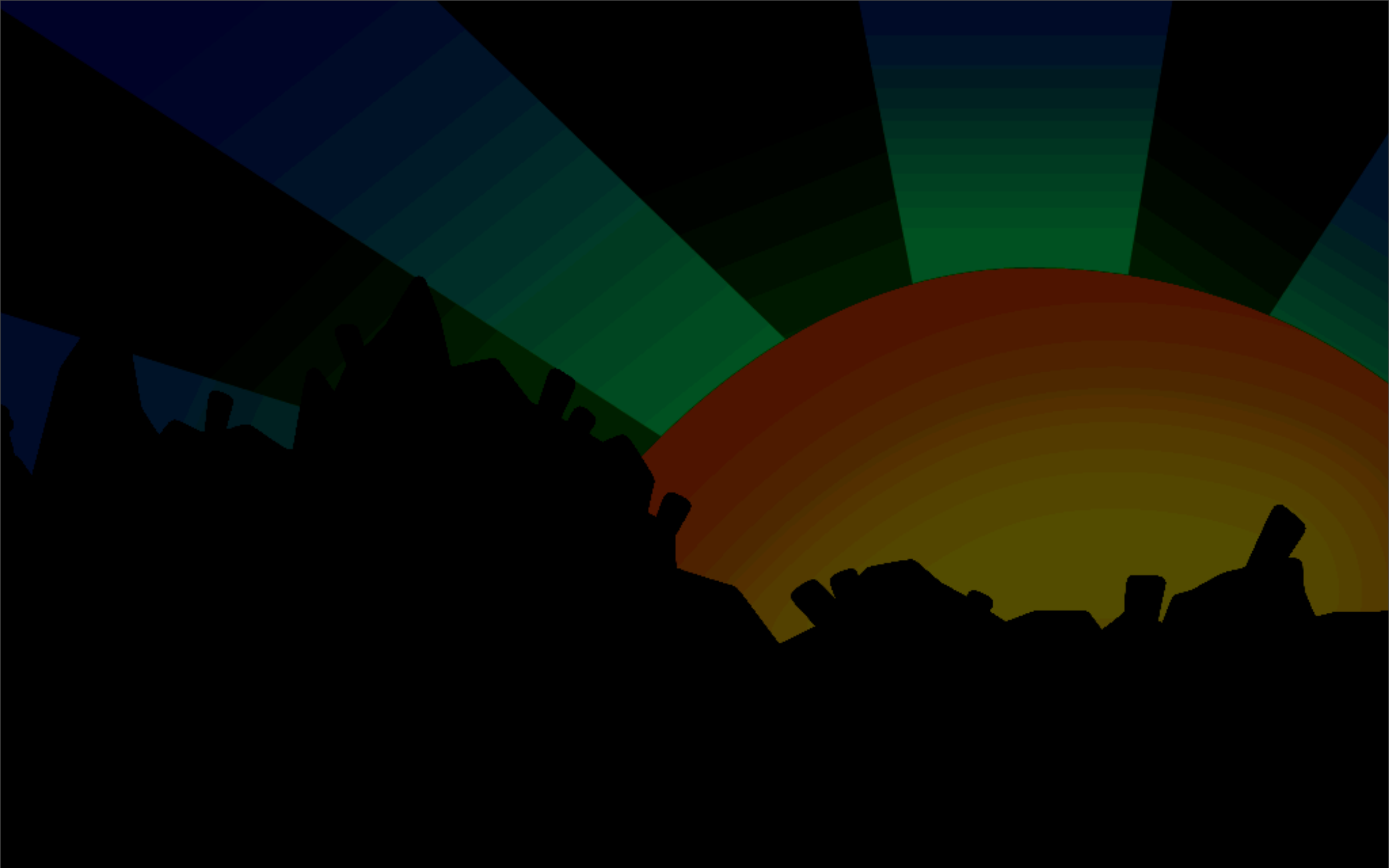
- 
1. **CREATIVE**
  2. **COMPELLING**
  3. **CONTINUOUS**
  4. **CUSTOMIZED**



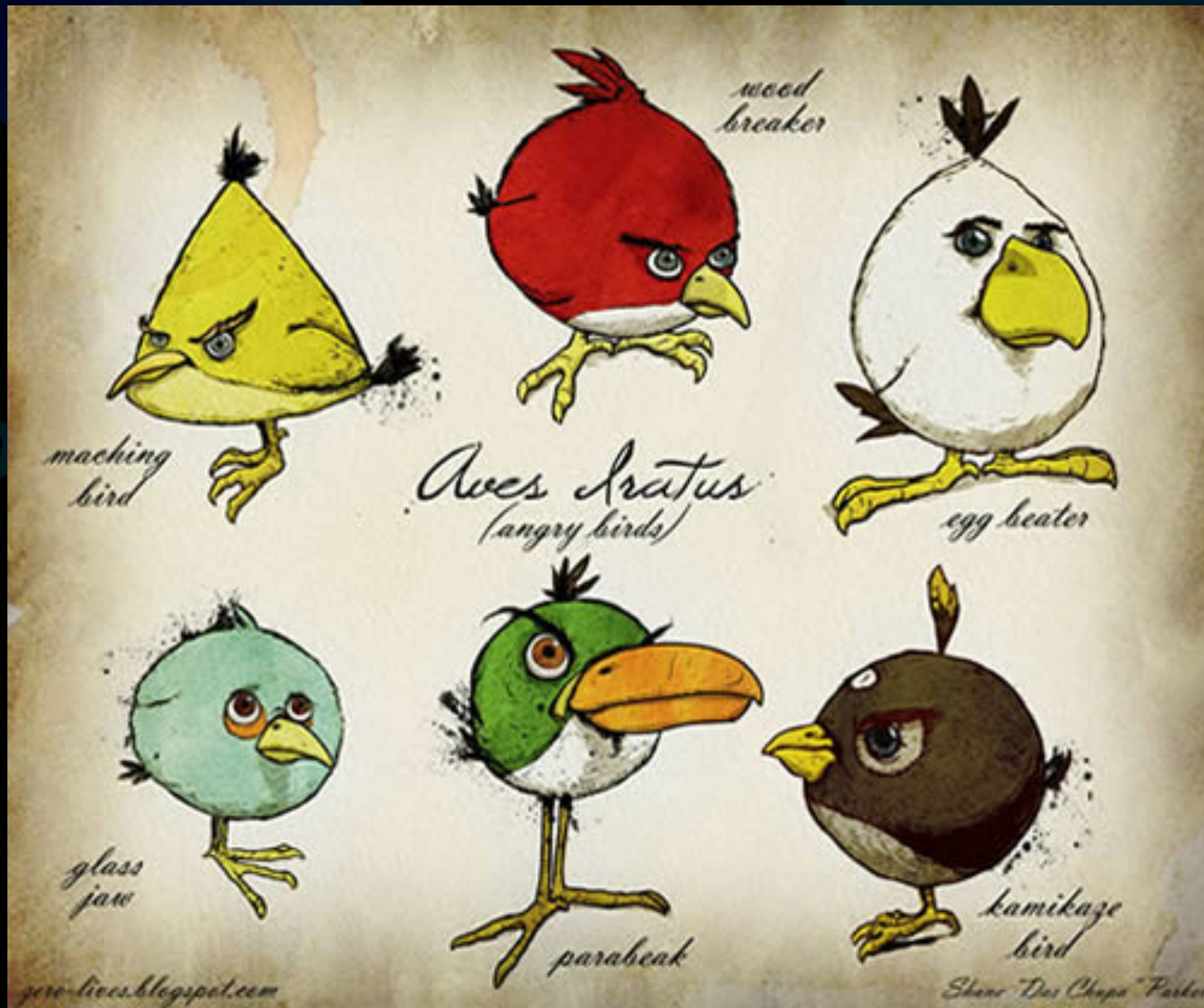








<http://angrybirdsonline.cc/angry-birds-types-guide/>



<http://angrybirdsonline.cc/angry-birds-types-guide/>



Text





Text





Text



Text





Text







Text







Text







Text



















2 x 15 minutes  
45 minute lunch break





2 x 15 minutes  
45 minute lunch break

“What’s Important Today?”









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# “Manager’s Toolkit”



The background features a stylized rainbow arching across the upper half of the slide. Below the rainbow, there are dark silhouettes of people, some appearing to be raising their hands in a gesture of participation or agreement. The overall color palette is dark, with the rainbow providing a vibrant contrast.

Bi-weekly, practitioner-based  
online technical gatherings







What they need to know

Integrate it into their workflow









- 
- You **CANNOT** do it alone
  - You **NEED** Senior Management Support
  - You **MUST** partner with:
    - ➡ Corporate Compliance
    - ➡ Corporate Legal
    - ➡ IT Communications
    - ➡ Enterprise Communications
    - ➡ Developer Community
    - ➡ SBUs
  - You **HAVE TO** strive for professionalism




# SECURITY AWARENESS

## SPACE



# SECURITY AWARENESS

## SPACE

- 
- “3-in-3” segments (based on Juniper’s “5-in-5”)
  - User-created videos “This is what I did”
  - Security Fairs
  - Application Honor Roll
  - Social Media Badges



